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LM150: 2015 rankings

June 11, 2015 - By [LM Staff](#)

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LM's listing of the industry's top 150 revenue-generating firms includes individual company figures. Check out an [analysis of this data](#), the [top 25 leaders in client mix and profit centers](#) and the [74 companies that grew 10 percent or more from 2013](#).



Legend

NR = Not reported

* Indicates estimate, based on projected revenue reported in 2014

^ Indicates a portion of reported revenue was removed (such as structural pest control, termite control or other non-green industry service)

		Headquarters	2014 Revenue (U.S. Dollars)	% Rev Change from 2013	% Projected Change for 2015	FTE/Seasonal Employees	% Comm/Res/Gov
1	The Brickman Group / ValleyCrest Landscape Cos.	Rockville, Md./ Calabasas,	\$2,000,000,000	NR	NR	22000/NR	NR/NR/NR

		Calif.					
2	TruGreen	Memphis, Tenn.	\$936,000,000	NR	NR	8500/NR	18/82/0
3	The Davey Tree Expert Co.	Kent, Ohio	\$789,000,000	11%	6%	8275/382	NR/NR/NR
4	Scotts Lawn Service^	Marysville, Ohio	\$316,800,000	2%	5%	600/1850	2/98/0
5	Bartlett Tree Experts	Stamford, Conn.	\$210,000,000	7%	8%	1500/35	NR/NR/NR
6	TruGreen LandCare	Ijamsville, Md.	\$205,000,000	8%	0%	2200/2500	90/0/10
7	U.S. Lawns	Orlando, Fla.	\$163,000,000	12%	10%	1350/650	100/0/0
8	Weed Man	Mississauga, Ontario	\$143,219,156	7%	10%	800/2700	5/95/0
9	Ferrandino & Son	Farmingdale, N.Y.	\$121,000,000	35%	30%	335/NR	100/0/0
10	Gothic Landscape	Valencia, Calif.	\$114,000,000	10%	9%	1100/NR	100/0/0
11	Ruppert Landscape	Laytonsville, Md.	\$110,000,000	33%	4%	1050/NR	85/0/15
12	Merit Service Solutions	Malvern, Pa.	\$101,446,000	22%	5%	300/200	90/0/10
13	Lawn Doctor	Holmdel, N.J.	\$101,278,707	5%	5%	50/2	5/95/0
14	Ambius*	Des Plaines, Ill.	\$101,000,000	1%	0%	NR/NR	NR/NR/NR
15	Yellowstone Landscape Group	Bunnell, Fla.	\$95,688,000	14%	0%	1100/400	100/0/0
16	SavATree	Bedford Hills, N.Y.	\$85,000,000	13%	9%	674/100	20/78/2
17	Mainscape	Fishers, Ind.	\$75,304,000	27%	5%	800/350	100/0/0
18	Clintar Landscape Management*	Markham, Ontario	\$61,236,000	0%	NR	NR/NR	0/0/0
19	Marina Landscape	Anaheim, Calif.	\$61,000,000	5%	5%	690/0	30/0/70



20	Massey Services^	Orlando, Fla.	\$56,995,840	8%	12%	1650/0	12/88/0
21	Environmental Earthscapes (The Groundskeeper/Greater Texas Landscapes)	Tucson, Ariz.	\$56,535,230	25%	9%	800/200	80/0/20
22	NaturaLawn of America	Frederick, Md.	\$50,513,514	10%	5%	422/39	5/95/0
23	Meadows Farms	Chantilly, Va.	\$49,990,000	3%	5%	140/400	5/95/0
24	Lucas Tree Experts	Portland, Maine	\$49,000,000	15%	5%	525/0	86/7/7
	Acres Group	Wauconda, Ill.	\$49,000,000	13%	8%	110/700	94/5/1
26	Denison Landscaping	Fort Washington, Md.	\$47,200,000	4%	5%	210/180	75/15/10
27	Christy Webber Landscapes	Chicago, Ill.	\$46,600,000	30%	15%	500/NR	65/20/15
28	Spring-Green Lawn Care	Plainfield, Ill.	\$45,351,000	8%	10%	112/405	6/93/1
29	The Greenery	Hilton Head Island, S.C.	\$43,000,000	11%	8%	600/125	80/14/6
30	ABM Landscape & Turf Services	Tampa, Fla.	\$42,000,000	5%	10%	600/80	70/0/30
31	Garden Design	Farmers Branch, Texas	\$40,600,000	26%	15%	55/NR	40/60/0
32	Jensen Corp.	San Jose, Calif.	\$40,000,000	-4%	5%	329/0	60/32/8
33	Mariani Enterprises, Inc. d/b/a/ Mariani Landscape	Lake Bluff, Ill.	\$38,515,000	8%	12%	144/335	12/88/0
34	Rotolo Consultants	Slidell, La.	\$38,000,000	81%	0%	120/180	80/0/20
35	Sebert Landscaping*	Bartlett, Ill.	\$34,720,000	NR	NR	NR/NR	NR/NR/NR
36	Dixie Landscape	Medley, Fla.	\$34,398,000	8%	10%	305/0	95/5/0

37	Terracare Associates	Littleton, Colo.	\$33,878,780	18%	38%	318/100	54/0/46
38	Cagwin & Dorward	Novato, Calif.	\$33,800,000	8%	8%	350/0	70/20/10
39	Mission Landscape Cos.	Irvine, Calif.	\$32,930,180	7%	10%	590/0	100/0/0
40	Girard Environmental Services	Sanford, Fla.	\$32,233,400	31%	14%	300/120	100/0/0
41	The Grounds Guys	Waco, Texas	\$32,000,000	76%	25%	400/92	62/28/10
42	Reliable Property Services	Eagan, Minn.	\$30,300,000	11%	10%	75/400	93/0/7
43	Gothic Grounds Management	Valencia, Calif.	\$29,414,450	3%	9%	430/0	97/1/2
44	Clean Scapes	Austin, Texas	\$28,591,124	32%	35%	254/100	88/0/12
45	Southern Botanical	Dallas, Texas	\$28,546,414	19%	5%	160/96	42/58/0
46	Chapel Valley Landscape Co.	Woodbine, Md.	\$28,200,000	11%	20%	250/100	NR/NR/NR
47	Landscape Concepts Management	Grayslake, Ill.	\$28,100,000	18%	15%	70/300	NR/NR/NR
48	Maldonado Nursery & Landscaping^	San Antonio, Texas	\$27,930,000	11%	-10%	250/200	40/10/50
49	McFall & Berry Landscape Management^	Annandale, Va.	\$27,521,340	10%	5%	125/165	98/0/2
50	D. Schumacher Landscaping^	West Bridgewater, Mass.	\$27,097,000	11%	10%	50/150	59/41/0
51	Bemus Landscape	San Clemente, Calif.	\$27,060,000	5%	10%	425/0	97/1/2
52	Chalet	Wilmette, Ill.	\$27,000,000	7%	5%	162/127	0/100/0
53	Ryan Lawn & Tree	Overland Park, Kan.	\$26,703,859	5%	10%	217/0	5/95/0
54	Nutri-lawn Corp.*	Toronto, Ontario	\$26,092,500	NR	NR	NR/NR	NR/NR/NR

55	Juniper Landscaping	Ft. Myers, Fla.	\$25,688,000	60%	30%	200/0	95/1/4
56	Gachina Landscape Management	Menlo Park, Calif.	\$25,119,347	14%	13%	335/47	80/0/20
57	Environmental Management (EMI)	Dublin , Ohio	\$25,000,000	18%	10%	85/210	70/2/28
58	James River Grounds Management	Glen Allen, Va.	\$24,760,000	14%	5%	140/255	100/0/0
59	Pierre Landscape	Irwindale, Calif.	\$24,500,000	20%	10%	197/0	NR/NR/NR
60	The Bruce Co. of Wisconsin	Middleton, Wis.	\$24,456,500	-2%	5%	86/242	80/20/0
61	Gibbs Landscape Co.	Smyrna, Ga.	\$23,583,000	9%	0%	283/30	63/37/0
62	Caretaker Landscape & Tree Management	Gilbert, Ariz.	\$23,550,487	66%	10%	252/NR	100/0/0
63	Scott Byron & Co.	Lake Bluff, Ill.	\$23,274,000	4%	8%	89/118	5/95/0
64	Russell Landscape Group	Dacula, Ga.	\$21,950,000	NR	NR	NR/NR	NR/NR/NR
65	Naturescape	Muskego, Wis.	\$21,124,242	14%	10%	215/10	5/95/0
66	Swingle Lawn, Tree & Landscape Care	Denver, Colo.	\$21,046,399	10%	8%	215/50	33/67/0
67	Parker Interior Plantscape	Scotch Plains, N.J.	\$21,000,000	100%	30%	110/20	99/1/0
	Merchants Landscape Services	Santa Ana, Calif.	\$21,000,000	20%	18%	420/0	0/0/100
69	McHale Landscape Design	Upper Marlboro, Md.	\$20,600,000	0%	10%	195/0	0/100/0
70	High Tech Landscapes	Branchburg, N.J.	\$20,569,904	18%	10%	38/315	60/30/10
71	Landscape Workshop	Birmingham, Ala.	\$20,493,602	13%	10%	267/131	88/8/4
72	DLC Resources	Phoenix, Ariz.	\$20,100,000	0%	0%	310/0	100/0/0

73	Dennis' 7 Dees Landscaping & Garden Centers	Portland, Ore.	\$19,832,000	8%	2%	201/63	49/51/0
74	Yard-Nique	Morrisville, N.C.	\$19,675,000	18%	22%	190/150	95/5/0
75	David J. Frank Landscape Contracting	Germantown, Wis.	\$19,460,000	4%	6%	250/50	75/20/5
76	Heads Up Landscape Contractors	Albuquerque, N.M.	\$18,925,000	8%	6%	250/80	70/15/15
77	Lambert's	Dallas, Texas	\$18,875,000	28%	5%	180/0	7/93/0
78	Senske Services^	Kennewick, Wash.	\$18,720,000	5%	8%	220/130	25/70/5
79	Artistic Maintenance (formerly Landscape Specialists)*	Lake Forest, Calif.	\$18,564,000	NR	NR	NR/NR	NR/NR/NR
80	Clarence Davids & Co.	Matteson, Ill.	\$18,500,000	6%	3%	75/175	90/5/5
81	Benchmark Landscape	Poway, Calif.	\$18,258,000	7%	5%	238/0	95/2/3
82	HighGrove Partners	Austell, Ga.	\$17,900,000	21%	5%	150/40	100/0/0
83	Stay Green	Santa Clarita, Calif.	\$17,853,162	107%	18%	263/2	91/1/8
84	New Way Landscape & Tree Services	San Diego, Calif.	\$17,500,000	42%	10%	205/0	75/0/25
85	TBG Landscape	Whitby, Ontario	\$17,245,000	-1%	8%	85/33	12/28/60
86	ArtisTree Landscape Maintenance & Design	Venice, Fla.	\$17,000,000	10%	20%	190/30	80/20/0
87	Sposato Landscape Co.	Milton, Del.	\$16,500,000	11%	13%	268/60	80/20/0
88	Integrated Landscape Management	Tempe, Ariz.	\$16,244,515	4%	5%	229/0	100/0/0
89	Greenscapes	Naples, Fla.	\$16,200,000	15%	12%	258/0	NR/NR/NR
90	The Loving Group	Charlotte, N.C.	\$16,100,000	58%	30%	94/0	81/19/0

91	Munie Greencare Professionals	Caseyville, Ill.	\$16,081,282	7%	NR	125/100	96/4/0
92	Perficut Cos.	Ankeny, Iowa	\$15,800,000	26%	8%	80/75	85/10/5
93	LMI Landscapes	Carrollton, Texas	\$15,650,000	8%	15%	200/0	100/0/0
94	Hittle Landscaping	Westfield, Ind.	\$15,510,000	4%	5%	110/80	85/15/0
	ISS Grounds Control	San Antonio, Texas	\$15,000,000	0%	5%	235/0	85/2/13
96	Designs By Sundown	Englewood, Colo.	\$15,000,000	-5%	15%	90/50	5/95/0
97	Cleary Bros. Landscape	San Ramon, Calif.	\$14,800,000	5%	7%	202/0	90/5/5
98	Southview Design	St Paul, Minn.	\$14,761,000	32%	13%	45/90	4/96/0
99	Earthworks	Lillian, Texas	\$14,100,000	8%	10%	100/175	94/1/5
100	Harvest Landscape Enterprises	Anaheim, Calif.	\$14,000,000	10%	20%	400/0	90/1/9
	Engledow Group	Carmel, Ind.	\$14,000,000	7%	6%	125/85	NR/NR/NR
	Earthtones Landscaping	Midlothian, Texas	\$14,000,000	6%	5%	60/30	85/15/0
103	Westco Grounds Maintenance Co.	Houston, Texas	\$13,800,000	8%	8%	125/50	93/1/6
104	Becker Landscape Contractors	Indianapolis, Ind.	\$13,600,000	0%	5%	35/120	90/9/1
105	Blondie's Treehouse*	New York, N.Y.	\$13,585,000	NR	NR	NR/NR	NR/NR/NR
106	Ecoscope Solutions Group	Huntersville, N.C.	\$13,529,000	28%	18%	85/49	98/1/1
107	Andre Landscape Service	Azusa , Calif.	\$13,204,373	20%	20%	245/0	95/5/0
108	John Mini Distinctive Landscapes	Congers, N.Y.	\$12,877,000	6%	5%	76/62	91/6/3
		Minneapolis ,					

109	Arteka Cos.	Minn.	\$12,700,000	3%	5%	20/120	90/5/5
110	Santa Rita Landscaping	Tucson, Ariz.	\$12,600,000	4%	16%	125/0	65/30/5
111	Heron Lawn & Pest Control^	Apopka, Fla.	\$12,599,242	16%	18%	192/0	2/98/0
112	Greenscape	Holly Springs, N.C.	\$12,552,655	15%	15%	180/30	60/40/0
113	Complete Landsculpture	Dallas, Texas	\$12,485,000	19%	20%	95/55	45/50/5
114	Lawn Dawg	Nashua, N.H.	\$12,441,949	7%	13%	50/48	5/95/0
115	American Civil Constructors	Littleton, Colo.	\$12,100,000	0%	0%	260/80	100/0/0
116	Dora Landscaping Co.	Apopka, Fla.	\$12,000,000	10%	10%	30/30	80/20/0
117	American Landscape Systems*	Lewisville, Texas	\$11,990,000	NR	NR	NR/NR	NR/NR/NR
118	Schultz Industries	Golden, Colo.	\$11,987,942	22%	6%	89/63	80/0/20
119	LegacyScapes	Groveland, Fla.	\$11,904,000	8%	-16%	60/76	90/0/10
120	Hoffman Landscapes	Wilton, Conn.	\$11,550,000	1%	9%	105/0	10/88/2
121	Pacific Landscape Management	Hillsboro, Ore.	\$11,300,000	0%	12%	130/45	100/0/0
122	Webb Landscape*	Bellevue, Idaho	\$11,227,000	NR	NR	NR/NR	NR/NR/NR
123	Kujawa Enterprises (KEI)	Oak Creek, Wis.	\$11,100,000	4%	4%	41/80	85/5/10
124	Crystal Greens Landscape	Clackamas, Ore.	\$11,000,000	120%	20%	120/60	95/0/5
125	Signature Landscapes	Reno, Nev.	\$10,898,886	13%	12%	112/NR	72/26/2
126	C. Caramanico & Sons	Upland, Pa.	\$10,889,245	21%	3%	22/50	95/3/2
127	Joyce Landscaping	Marstons Mills, Mass.	\$10,735,000	14%	10%	70/55	15/85/0

128	Native Land Design	Cedar Park, Texas	\$10,605,777	17%	-12%	40/157	100/0/0
129	Gardeners' Guild	Richmond, Calif.	\$10,500,000	5%	7%	140/0	60/30/10
130	CoCal Landscape Co.	Denver, Colo.	\$10,319,000	2%	12%	95/100	60/0/40
131	The Spencer Co.	Houston, Texas	\$10,114,806	7%	8%	185/5	100/0/0
132	Canete Landscape & Snow Management	Wayne, N.J.	\$9,500,000	15%	20%	70/800	70/30/0
	Providence Landscape Group	Charlotte, N.C.	\$9,500,000	10%	10%	75/55	90/5/5
134	Tomlinson Bomberger Lawn Care & Landscape^	Lancaster, Pa.	\$9,445,000	5%	2%	95/0	18/82/0
135	Visionscapes	Tucker, Ga.	\$9,350,000	30%	0%	46/0	98/2/0
136	Carol King Landscape Maintenance	Orlando, Fla.	\$9,325,000	-2%	5%	131/18	67/4/29
137	Eastern Land Management	Stamford, Conn.	\$9,300,000	7%	10%	30/51	100/0/0
138	Emerald Isle Landscaping	Denver, Colo.	\$9,150,000	21%	30%	115/80	90/5/5
139	NJ Best Lawns Sprinklers & Fencing	Lakewood, N.J.	\$9,128,900	6%	10%	25/86	2/98/0
140	Mountain High Tree, Lawn & Landscape	Lakewood, Colo.	\$9,075,838	15%	15%	90/2	25/70/5
141	Nanak's Landscaping	Deerfield Beach, Fla.	\$9,000,000	24%	20%	125/0	100/0/0
142	Elizabeth River Landscape Management	Suffolk, Va.	\$9,000,000	0%	4%	58/66	80/15/5
143	Grant & Power Landscaping*	West Chicago, Ill.	\$8,910,000	NR	NR	NR/NR	NR/NR/NR
144	The Pattie Group	Novelty, Ohio	\$8,800,000	4%	4%	55/35	15/85/0

145	LandCare Innovations	Charlotte, N.C.	\$8,628,000	36%	25%	73/0	40/60/0
146	Coast Landscape Management	Napa, Calif.	\$8,285,000	8%	21%	96/75	45/0/55
147	Schill Grounds Management	North Ridgeville, Ohio	\$8,258,000	24%	8%	50/50	100/0/0
148	Arbor-Nomics Turf	Norcross, Ga.	\$8,068,213	15%	14%	47/13	5/95/0
149	The Landscape Partners	Fort Worth, Texas	\$8,055,000	2%	2%	70/70	95/5/0
150	Green Lawn Fertilizing	West Chester, Pa.	\$7,733,300	15%	12%	80/0	10/90/0
			Total: \$8,504,367,060	Avg: 16%	Avg: 10%		

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