



LANDSCAPE MANAGEMENT

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LM150: 2015 rankings

June 11, 2015 - By [LM Staff](#)

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LM's listing of the industry's top 150 revenue-generating firms includes individual company figures. Check out an [analysis of this data](#), the [top 25 leaders in client mix and profit centers](#) and the [74 companies that grew 10 percent or more from 2013](#).



Legend

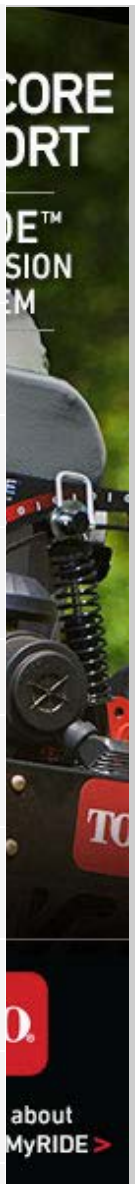
NR = Not reported

* Indicates estimate, based on projected revenue reported in 2014

^ Indicates a portion of reported revenue was removed (such as structural pest control, termite control or other non-green industry service)

| | | Headquarters | 2014 Revenue (U.S. Dollars) | % Rev Change from 2013 | % Projected Change for 2015 | FTE/Seasonal Employees | % Comm/ Res/Gov |
|---|---|----------------------------|-----------------------------|------------------------|-----------------------------|------------------------|-----------------|
| 1 | The Brickman Group / ValleyCrest Landscape Cos. | Rockville, Md./ Calabasas, | \$2,000,000,000 | NR | NR | 22000/NR | NR/NR/NR |

| | | | | | | | |
|----|-------------------------------|----------------------|---------------|-----|-----|-----------|----------|
| | | Calif. | | | | | |
| 2 | TruGreen | Memphis, Tenn. | \$936,000,000 | NR | NR | 8500/NR | 18/82/0 |
| 3 | The Davey Tree Expert Co. | Kent, Ohio | \$789,000,000 | 11% | 6% | 8275/382 | NR/NR/NR |
| 4 | Scotts Lawn Service^ | Marysville, Ohio | \$316,800,000 | 2% | 5% | 600/1850 | 2/98/0 |
| 5 | Bartlett Tree Experts | Stamford, Conn. | \$210,000,000 | 7% | 8% | 1500/35 | NR/NR/NR |
| 6 | TruGreen LandCare | Ijamsville, Md. | \$205,000,000 | 8% | 0% | 2200/2500 | 90/0/10 |
| 7 | U.S. Lawns | Orlando, Fla. | \$163,000,000 | 12% | 10% | 1350/650 | 100/0/0 |
| 8 | Weed Man | Mississauga, Ontario | \$143,219,156 | 7% | 10% | 800/2700 | 5/95/0 |
| 9 | Ferrandino & Son | Farmingdale, N.Y. | \$121,000,000 | 35% | 30% | 335/NR | 100/0/0 |
| 10 | Gothic Landscape | Valencia, Calif. | \$114,000,000 | 10% | 9% | 1100/NR | 100/0/0 |
| 11 | Ruppert Landscape | Laytonsville, Md. | \$110,000,000 | 33% | 4% | 1050/NR | 85/0/15 |
| 12 | Merit Service Solutions | Malvern, Pa. | \$101,446,000 | 22% | 5% | 300/200 | 90/0/10 |
| 13 | Lawn Doctor | Holmdel, N.J. | \$101,278,707 | 5% | 5% | 50/2 | 5/95/0 |
| 14 | Ambius* | Des Plaines, Ill. | \$101,000,000 | 1% | 0% | NR/NR | NR/NR/NR |
| 15 | Yellowstone Landscape Group | Bunnell, Fla. | \$95,688,000 | 14% | 0% | 1100/400 | 100/0/0 |
| 16 | SavATree | Bedford Hills, N.Y. | \$85,000,000 | 13% | 9% | 674/100 | 20/78/2 |
| 17 | Mainscape | Fishers, Ind. | \$75,304,000 | 27% | 5% | 800/350 | 100/0/0 |
| 18 | Clintar Landscape Management* | Markham, Ontario | \$61,236,000 | 0% | NR | NR/NR | 0/0/0 |
| 19 | Marina Landscape | Anaheim, Calif. | \$61,000,000 | 5% | 5% | 690/0 | 30/0/70 |



| | | | | | | | |
|----|--|--------------------------|--------------|-----|-----|---------|----------|
| 20 | Massey Services^ | Orlando, Fla. | \$56,995,840 | 8% | 12% | 1650/0 | 12/88/0 |
| 21 | Environmental Earthscapes (The Groundskeeper/Greater Texas Landscapes) | Tucson, Ariz. | \$56,535,230 | 25% | 9% | 800/200 | 80/0/20 |
| 22 | NaturaLawn of America | Frederick, Md. | \$50,513,514 | 10% | 5% | 422/39 | 5/95/0 |
| 23 | Meadows Farms | Chantilly, Va. | \$49,990,000 | 3% | 5% | 140/400 | 5/95/0 |
| 24 | Lucas Tree Experts | Portland, Maine | \$49,000,000 | 15% | 5% | 525/0 | 86/7/7 |
| | Acres Group | Wauconda, Ill. | \$49,000,000 | 13% | 8% | 110/700 | 94/5/1 |
| 26 | Denison Landscaping | Fort Washington, Md. | \$47,200,000 | 4% | 5% | 210/180 | 75/15/10 |
| 27 | Christy Webber Landscapes | Chicago, Ill. | \$46,600,000 | 30% | 15% | 500/NR | 65/20/15 |
| 28 | Spring-Green Lawn Care | Plainfield, Ill. | \$45,351,000 | 8% | 10% | 112/405 | 6/93/1 |
| 29 | The Greenery | Hilton Head Island, S.C. | \$43,000,000 | 11% | 8% | 600/125 | 80/14/6 |
| 30 | ABM Landscape & Turf Services | Tampa, Fla. | \$42,000,000 | 5% | 10% | 600/80 | 70/0/30 |
| 31 | Garden Design | Farmers Branch, Texas | \$40,600,000 | 26% | 15% | 55/NR | 40/60/0 |
| 32 | Jensen Corp. | San Jose, Calif. | \$40,000,000 | -4% | 5% | 329/0 | 60/32/8 |
| 33 | Mariani Enterprises, Inc. d/b/a/ Mariani Landscape | Lake Bluff, Ill. | \$38,515,000 | 8% | 12% | 144/335 | 12/88/0 |
| 34 | Rotolo Consultants | Slidell, La. | \$38,000,000 | 81% | 0% | 120/180 | 80/0/20 |
| 35 | Sebert Landscaping* | Bartlett, Ill. | \$34,720,000 | NR | NR | NR/NR | NR/NR/NR |
| 36 | Dixie Landscape | Medley, Fla. | \$34,398,000 | 8% | 10% | 305/0 | 95/5/0 |

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|----|--------------------------------------|-------------------------|--------------|-----|------|---------|----------|
| 37 | Terracare Associates | Littleton, Colo. | \$33,878,780 | 18% | 38% | 318/100 | 54/0/46 |
| 38 | Cagwin & Dorward | Novato, Calif. | \$33,800,000 | 8% | 8% | 350/0 | 70/20/10 |
| 39 | Mission Landscape Cos. | Irvine, Calif. | \$32,930,180 | 7% | 10% | 590/0 | 100/0/0 |
| 40 | Girard Environmental Services | Sanford, Fla. | \$32,233,400 | 31% | 14% | 300/120 | 100/0/0 |
| 41 | The Grounds Guys | Waco, Texas | \$32,000,000 | 76% | 25% | 400/92 | 62/28/10 |
| 42 | Reliable Property Services | Eagan, Minn. | \$30,300,000 | 11% | 10% | 75/400 | 93/0/7 |
| 43 | Gothic Grounds Management | Valencia, Calif. | \$29,414,450 | 3% | 9% | 430/0 | 97/1/2 |
| 44 | Clean Scapes | Austin, Texas | \$28,591,124 | 32% | 35% | 254/100 | 88/0/12 |
| 45 | Southern Botanical | Dallas, Texas | \$28,546,414 | 19% | 5% | 160/96 | 42/58/0 |
| 46 | Chapel Valley Landscape Co. | Woodbine, Md. | \$28,200,000 | 11% | 20% | 250/100 | NR/NR/NR |
| 47 | Landscape Concepts Management | Grayslake, Ill. | \$28,100,000 | 18% | 15% | 70/300 | NR/NR/NR |
| 48 | Maldonado Nursery & Landscaping^ | San Antonio, Texas | \$27,930,000 | 11% | -10% | 250/200 | 40/10/50 |
| 49 | McFall & Berry Landscape Management^ | Annandale, Va. | \$27,521,340 | 10% | 5% | 125/165 | 98/0/2 |
| 50 | D. Schumacher Landscaping^ | West Bridgewater, Mass. | \$27,097,000 | 11% | 10% | 50/150 | 59/41/0 |
| 51 | Bemus Landscape | San Clemente, Calif. | \$27,060,000 | 5% | 10% | 425/0 | 97/1/2 |
| 52 | Chalet | Wilmette, Ill. | \$27,000,000 | 7% | 5% | 162/127 | 0/100/0 |
| 53 | Ryan Lawn & Tree | Overland Park, Kan. | \$26,703,859 | 5% | 10% | 217/0 | 5/95/0 |
| 54 | Nutri-lawn Corp.* | Toronto, Ontario | \$26,092,500 | NR | NR | NR/NR | NR/NR/NR |

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|----|---------------------------------------|---------------------|--------------|------|-----|---------|----------|
| 55 | Juniper Landscaping | Ft. Myers, Fla. | \$25,688,000 | 60% | 30% | 200/0 | 95/1/4 |
| 56 | Gachina Landscape Management | Menlo Park, Calif. | \$25,119,347 | 14% | 13% | 335/47 | 80/0/20 |
| 57 | Environmental Management (EMI) | Dublin , Ohio | \$25,000,000 | 18% | 10% | 85/210 | 70/2/28 |
| 58 | James River Grounds Management | Glen Allen, Va. | \$24,760,000 | 14% | 5% | 140/255 | 100/0/0 |
| 59 | Pierre Landscape | Irwindale, Calif. | \$24,500,000 | 20% | 10% | 197/0 | NR/NR/NR |
| 60 | The Bruce Co. of Wisconsin | Middleton, Wis. | \$24,456,500 | -2% | 5% | 86/242 | 80/20/0 |
| 61 | Gibbs Landscape Co. | Smyrna, Ga. | \$23,583,000 | 9% | 0% | 283/30 | 63/37/0 |
| 62 | Caretaker Landscape & Tree Management | Gilbert, Ariz. | \$23,550,487 | 66% | 10% | 252/NR | 100/0/0 |
| 63 | Scott Byron & Co. | Lake Bluff, Ill. | \$23,274,000 | 4% | 8% | 89/118 | 5/95/0 |
| 64 | Russell Landscape Group | Dacula, Ga. | \$21,950,000 | NR | NR | NR/NR | NR/NR/NR |
| 65 | Naturescape | Muskego, Wis. | \$21,124,242 | 14% | 10% | 215/10 | 5/95/0 |
| 66 | Swingle Lawn, Tree & Landscape Care | Denver, Colo. | \$21,046,399 | 10% | 8% | 215/50 | 33/67/0 |
| 67 | Parker Interior Plantscape | Scotch Plains, N.J. | \$21,000,000 | 100% | 30% | 110/20 | 99/1/0 |
| | Merchants Landscape Services | Santa Ana, Calif. | \$21,000,000 | 20% | 18% | 420/0 | 0/0/100 |
| 69 | McHale Landscape Design | Upper Marlboro, Md. | \$20,600,000 | 0% | 10% | 195/0 | 0/100/0 |
| 70 | High Tech Landscapes | Branchburg, N.J. | \$20,569,904 | 18% | 10% | 38/315 | 60/30/10 |
| 71 | Landscape Workshop | Birmingham, Ala. | \$20,493,602 | 13% | 10% | 267/131 | 88/8/4 |
| 72 | DLC Resources | Phoenix, Ariz. | \$20,100,000 | 0% | 0% | 310/0 | 100/0/0 |

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| 73 | Dennis' 7 Dees Landscaping & Garden Centers | Portland, Ore. | \$19,832,000 | 8% | 2% | 201/63 | 49/51/0 |
| 74 | Yard-Nique | Morrisville, N.C. | \$19,675,000 | 18% | 22% | 190/150 | 95/5/0 |
| 75 | David J. Frank Landscape Contracting | Germantown, Wis. | \$19,460,000 | 4% | 6% | 250/50 | 75/20/5 |
| 76 | Heads Up Landscape Contractors | Albuquerque, N.M. | \$18,925,000 | 8% | 6% | 250/80 | 70/15/15 |
| 77 | Lambert's | Dallas, Texas | \$18,875,000 | 28% | 5% | 180/0 | 7/93/0 |
| 78 | Senske Services^ | Kennewick, Wash. | \$18,720,000 | 5% | 8% | 220/130 | 25/70/5 |
| 79 | Artistic Maintenance (formerly Landscape Specialists)* | Lake Forest, Calif. | \$18,564,000 | NR | NR | NR/NR | NR/NR/NR |
| 80 | Clarence Davids & Co. | Matteson, Ill. | \$18,500,000 | 6% | 3% | 75/175 | 90/5/5 |
| 81 | Benchmark Landscape | Poway, Calif. | \$18,258,000 | 7% | 5% | 238/0 | 95/2/3 |
| 82 | HighGrove Partners | Austell, Ga. | \$17,900,000 | 21% | 5% | 150/40 | 100/0/0 |
| 83 | Stay Green | Santa Clarita, Calif. | \$17,853,162 | 107% | 18% | 263/2 | 91/1/8 |
| 84 | New Way Landscape & Tree Services | San Diego, Calif. | \$17,500,000 | 42% | 10% | 205/0 | 75/0/25 |
| 85 | TBG Landscape | Whitby, Ontario | \$17,245,000 | -1% | 8% | 85/33 | 12/28/60 |
| 86 | ArtisTree Landscape Maintenance & Design | Venice, Fla. | \$17,000,000 | 10% | 20% | 190/30 | 80/20/0 |
| 87 | Sposato Landscape Co. | Milton, Del. | \$16,500,000 | 11% | 13% | 268/60 | 80/20/0 |
| 88 | Integrated Landscape Management | Tempe, Ariz. | \$16,244,515 | 4% | 5% | 229/0 | 100/0/0 |
| 89 | Greenscapes | Naples, Fla. | \$16,200,000 | 15% | 12% | 258/0 | NR/NR/NR |
| 90 | The Loving Group | Charlotte, N.C. | \$16,100,000 | 58% | 30% | 94/0 | 81/19/0 |

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|-----|----------------------------------|--------------------|--------------|-----|-----|---------|----------|
| 91 | Munie Greencare Professionals | Caseyville, Ill. | \$16,081,282 | 7% | NR | 125/100 | 96/4/0 |
| 92 | Perficut Cos. | Ankeny, Iowa | \$15,800,000 | 26% | 8% | 80/75 | 85/10/5 |
| 93 | LMI Landscapes | Carrollton, Texas | \$15,650,000 | 8% | 15% | 200/0 | 100/0/0 |
| 94 | Hittle Landscaping | Westfield, Ind. | \$15,510,000 | 4% | 5% | 110/80 | 85/15/0 |
| | ISS Grounds Control | San Antonio, Texas | \$15,000,000 | 0% | 5% | 235/0 | 85/2/13 |
| 96 | Designs By Sundown | Englewood, Colo. | \$15,000,000 | -5% | 15% | 90/50 | 5/95/0 |
| 97 | Cleary Bros. Landscape | San Ramon, Calif. | \$14,800,000 | 5% | 7% | 202/0 | 90/5/5 |
| 98 | Southview Design | St Paul, Minn. | \$14,761,000 | 32% | 13% | 45/90 | 4/96/0 |
| 99 | Earthworks | Lillian, Texas | \$14,100,000 | 8% | 10% | 100/175 | 94/1/5 |
| 100 | Harvest Landscape Enterprises | Anaheim, Calif. | \$14,000,000 | 10% | 20% | 400/0 | 90/1/9 |
| | Engledow Group | Carmel, Ind. | \$14,000,000 | 7% | 6% | 125/85 | NR/NR/NR |
| | Earthtones Landscaping | Midlothian, Texas | \$14,000,000 | 6% | 5% | 60/30 | 85/15/0 |
| 103 | Westco Grounds Maintenance Co. | Houston, Texas | \$13,800,000 | 8% | 8% | 125/50 | 93/1/6 |
| 104 | Becker Landscape Contractors | Indianapolis, Ind. | \$13,600,000 | 0% | 5% | 35/120 | 90/9/1 |
| 105 | Blondie's Treehouse* | New York, N.Y. | \$13,585,000 | NR | NR | NR/NR | NR/NR/NR |
| 106 | Ecoscope Solutions Group | Huntersville, N.C. | \$13,529,000 | 28% | 18% | 85/49 | 98/1/1 |
| 107 | Andre Landscape Service | Azusa , Calif. | \$13,204,373 | 20% | 20% | 245/0 | 95/5/0 |
| 108 | John Mini Distinctive Landscapes | Congers, N.Y. | \$12,877,000 | 6% | 5% | 76/62 | 91/6/3 |
| | | Minneapolis , | | | | | |

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|-----|------------------------------|-----------------------|--------------|------|------|--------|----------|
| 109 | Arteka Cos. | Minn. | \$12,700,000 | 3% | 5% | 20/120 | 90/5/5 |
| 110 | Santa Rita Landscaping | Tucson, Ariz. | \$12,600,000 | 4% | 16% | 125/0 | 65/30/5 |
| 111 | Heron Lawn & Pest Control^ | Apopka, Fla. | \$12,599,242 | 16% | 18% | 192/0 | 2/98/0 |
| 112 | Greenscape | Holly Springs, N.C. | \$12,552,655 | 15% | 15% | 180/30 | 60/40/0 |
| 113 | Complete Landsculpture | Dallas, Texas | \$12,485,000 | 19% | 20% | 95/55 | 45/50/5 |
| 114 | Lawn Dawg | Nashua, N.H. | \$12,441,949 | 7% | 13% | 50/48 | 5/95/0 |
| 115 | American Civil Constructors | Littleton, Colo. | \$12,100,000 | 0% | 0% | 260/80 | 100/0/0 |
| 116 | Dora Landscaping Co. | Apopka, Fla. | \$12,000,000 | 10% | 10% | 30/30 | 80/20/0 |
| 117 | American Landscape Systems* | Lewisville, Texas | \$11,990,000 | NR | NR | NR/NR | NR/NR/NR |
| 118 | Schultz Industries | Golden, Colo. | \$11,987,942 | 22% | 6% | 89/63 | 80/0/20 |
| 119 | LegacyScapes | Groveland, Fla. | \$11,904,000 | 8% | -16% | 60/76 | 90/0/10 |
| 120 | Hoffman Landscapes | Wilton, Conn. | \$11,550,000 | 1% | 9% | 105/0 | 10/88/2 |
| 121 | Pacific Landscape Management | Hillsboro, Ore. | \$11,300,000 | 0% | 12% | 130/45 | 100/0/0 |
| 122 | Webb Landscape* | Bellevue, Idaho | \$11,227,000 | NR | NR | NR/NR | NR/NR/NR |
| 123 | Kujawa Enterprises (KEI) | Oak Creek, Wis. | \$11,100,000 | 4% | 4% | 41/80 | 85/5/10 |
| 124 | Crystal Greens Landscape | Clackamas, Ore. | \$11,000,000 | 120% | 20% | 120/60 | 95/0/5 |
| 125 | Signature Landscapes | Reno, Nev. | \$10,898,886 | 13% | 12% | 112/NR | 72/26/2 |
| 126 | C. Caramanico & Sons | Upland, Pa. | \$10,889,245 | 21% | 3% | 22/50 | 95/3/2 |
| 127 | Joyce Landscaping | Marstons Mills, Mass. | \$10,735,000 | 14% | 10% | 70/55 | 15/85/0 |

| | | | | | | | |
|-----|--|-----------------------|--------------|-----|------|--------|----------|
| 128 | Native Land Design | Cedar Park, Texas | \$10,605,777 | 17% | -12% | 40/157 | 100/0/0 |
| 129 | Gardeners' Guild | Richmond, Calif. | \$10,500,000 | 5% | 7% | 140/0 | 60/30/10 |
| 130 | CoCal Landscape Co. | Denver, Colo. | \$10,319,000 | 2% | 12% | 95/100 | 60/0/40 |
| 131 | The Spencer Co. | Houston, Texas | \$10,114,806 | 7% | 8% | 185/5 | 100/0/0 |
| 132 | Canete Landscape & Snow Management | Wayne, N.J. | \$9,500,000 | 15% | 20% | 70/800 | 70/30/0 |
| | Providence Landscape Group | Charlotte, N.C. | \$9,500,000 | 10% | 10% | 75/55 | 90/5/5 |
| 134 | Tomlinson Bomberger Lawn Care & Landscape^ | Lancaster, Pa. | \$9,445,000 | 5% | 2% | 95/0 | 18/82/0 |
| 135 | Visionscapes | Tucker, Ga. | \$9,350,000 | 30% | 0% | 46/0 | 98/2/0 |
| 136 | Carol King Landscape Maintenance | Orlando, Fla. | \$9,325,000 | -2% | 5% | 131/18 | 67/4/29 |
| 137 | Eastern Land Management | Stamford, Conn. | \$9,300,000 | 7% | 10% | 30/51 | 100/0/0 |
| 138 | Emerald Isle Landscaping | Denver, Colo. | \$9,150,000 | 21% | 30% | 115/80 | 90/5/5 |
| 139 | NJ Best Lawns Sprinklers & Fencing | Lakewood, N.J. | \$9,128,900 | 6% | 10% | 25/86 | 2/98/0 |
| 140 | Mountain High Tree, Lawn & Landscape | Lakewood, Colo. | \$9,075,838 | 15% | 15% | 90/2 | 25/70/5 |
| 141 | Nanak's Landscaping | Deerfield Beach, Fla. | \$9,000,000 | 24% | 20% | 125/0 | 100/0/0 |
| 142 | Elizabeth River Landscape Management | Suffolk, Va. | \$9,000,000 | 0% | 4% | 58/66 | 80/15/5 |
| 143 | Grant & Power Landscaping* | West Chicago, Ill. | \$8,910,000 | NR | NR | NR/NR | NR/NR/NR |
| 144 | The Pattie Group | Novelty, Ohio | \$8,800,000 | 4% | 4% | 55/35 | 15/85/0 |
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|-----|----------------------------|------------------------|---------------------------|-------------|-------------|-------|---------|
| 145 | LandCare Innovations | Charlotte, N.C. | \$8,628,000 | 36% | 25% | 73/0 | 40/60/0 |
| 146 | Coast Landscape Management | Napa, Calif. | \$8,285,000 | 8% | 21% | 96/75 | 45/0/55 |
| 147 | Schill Grounds Management | North Ridgeville, Ohio | \$8,258,000 | 24% | 8% | 50/50 | 100/0/0 |
| 148 | Arbor-Nomics Turf | Norcross, Ga. | \$8,068,213 | 15% | 14% | 47/13 | 5/95/0 |
| 149 | The Landscape Partners | Fort Worth, Texas | \$8,055,000 | 2% | 2% | 70/70 | 95/5/0 |
| 150 | Green Lawn Fertilizing | West Chester, Pa. | \$7,733,300 | 15% | 12% | 80/0 | 10/90/0 |
| | | | Total: \$8,504,367,060 | Avg: 16% | Avg: 10% | | |

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